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 01/23/18
 Cash Basis

Mikrho Management LLC dba Falls Overlook Cafe
Profit & Loss
 January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income	
Beer/Wine Sales	11,873.12
Food Sales-Cafe	233,706.50
Private Events	81,955.15
Total Income	327,534.77
Cost of Goods Sold	
Beverage purchase	9,845.79
Food Purchases	96,239.84
Liquor Purchase	9,321.46
Merchant Account Fees	7,173.69
Total COGS	122,580.78
Gross Profit	204,953.99
Expense	
Advertising and Promotion	4,041.65
Bank Service Charges	29.25
Building repair and maintenance	644.38
Business Licenses and Permits	1,267.90
Cleaning Supplies	918.84
Cookware	1,534.17
Decor	863.88
Dues & Subscriptions	838.46
Employee gifts	1,272.10
Entertainment	2,704.89
Equipment	127.79
Equipment repair	50.06
Insurance Expense	4,814.64
Interest Expense	807.51
Internet Service	3,102.49
Linens	2,119.19
Meeting expense	-150.59
Miscellaneous	-1,962.25
Office Supplies	2,011.08
Payroll Expenses	
Bonus	3,573.50
FUTA	535.72
Hourly Wages	81,839.74
Manager Salary	46,999.94
Medicare - Company Paid	2,145.74
Social Security - Company	9,174.90
SUTA	1,874.77
Tips In	-1,400.51
Payroll Expenses - Other	546.00
Total Payroll Expenses	145,289.80
Postage	326.66
Private Event non-food	1,495.47
Professional Fees	496.13
Reconciliation Discrepancies	0.70
Repairs and Maintenance	1,102.86
Serveware	-505.25
Telephone Expense	2,588.54
Training	457.97
Uniforms	1,278.59
Total Expense	177,566.91
Net Ordinary Income	27,387.08
Net Income	27,387.08

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Cash Basis

Mikrho Management LLC dba Falls Overlook Cafe
Profit & Loss
January through December 2016

	Jan - Dec 16
Ordinary Income/Expense	
Income	
Beer/Wine Sales	2,619.08
Food Sales-Cafe	284,900.78
Private Events	69,276.38
Total Income	356,796.24
Cost of Goods Sold	
Beverage purchase	12,137.30
Food Purchases	100,547.43
Liquor Purchase	6,226.95
Merchant Account Fees	7,618.24
Total COGS	126,529.92
Gross Profit	230,266.32
Expense	
Advertising and Promotion	1,929.28
Bank Service Charges	141.75
Building repair and maintenance	585.46
Business Licenses and Permits	1,254.00
Cash Drawer-register	0.00
City of Sioux Falls %	39,907.91
Cleaning Supplies	879.07
Cookware	845.26
Decor	322.78
Dues & Subscriptions	1,339.00
Employee gifts	717.96
Entertainment	3,160.00
Equipment	35.70
Equipment repair	100.11
Insurance Expense	6,885.34
Interest Expense	1,331.78
Internet Service	1,747.19
Linens	2,158.03
Miscellaneous	2,791.14
Office Supplies	1,858.71
Payroll Expenses	
Bonus	8,047.50
FUTA	547.30
Hourly Wages	80,663.72
Manager Salary	41,846.20
Medicare - Company Paid	2,160.97
Social Security - Company	9,240.13
SUTA	1,900.80
Tips In	-106.89
Total Payroll Expenses	144,299.73
Postage	292.74
Private Event non-food	1,038.80
Professional Fees	344.50
Reconciliation Discrepancies	0.80
Repairs and Maintenance	76.52
Serveware	554.59
Telephone Expense	2,521.50
Uniforms	1,395.46
Total Expense	218,515.11
Net Ordinary Income	11,751.21
Net Income	11,751.21

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 Cash Basis

Mikrho Management LLC dba Falls Overlook Cafe
Profit & Loss
 January through December 2015

	<u>Jan - Dec 15</u>
Ordinary Income/Expense	
Income	
Beer/Wine Sales	437.55
Food Sales-Cafe	314,287.03
Private Events	84,354.57
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Total Income	399,079.15
Cost of Goods Sold	
Beverage purchase	11,963.80
Food Purchases	120,536.74
Liquor Purchase	8,787.17
Merchant Account Fees	7,758.10
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Total COGS	149,045.81
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Gross Profit	250,033.34
Expense	
Advertising and Promotion	4,708.78
Auto Expense	36.80
Bank Service Charges	215.75
Building repair and maintenance	800.30
Business Licenses and Permits	1,204.00
Cash Drawer-register	-524.00
City of Sioux Falls %	38,484.85
Cleaning Supplies	2,092.37
Cookware	899.11
Decor	318.58
Dues & Subscriptions	996.00
Employee gifts	978.26
Entertainment	2,508.18
Equipment	835.34
Equipment repair	63.60
Insurance Expense	5,041.44
Interest Expense	882.61
Internet Service	2,381.52
Linens	2,566.19
Meeting expense	80.00
Miscellaneous	-2,846.96
Office Supplies	1,331.08
Payroll Expenses	
Bonus	3,249.14
FUTA	551.76
Hourly Wages	79,357.01
Manager Salary	63,192.26
Medicare - Company Paid	2,415.51
Social Security - Company	10,328.36
SUTA	2,069.52
Tips In	-553.41
Payroll Expenses - Other	-110.46
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Total Payroll Expenses	160,499.69
Postage	432.57
Private Event non-food	1,379.57
Professional Fees	50.00
Reconciliation Discrepancies	-2.92
Repairs and Maintenance	924.12
Serveware	813.01
Signage	63.60
Telephone Expense	1,520.80

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January through December 2015

	<u>Jan - Dec 15</u>
Training	120.00
Uniforms	<u>1,643.54</u>
Total Expense	<u>230,497.78</u>
Net Ordinary Income	<u>19,535.56</u>
Net Income	<u><u>19,535.56</u></u>