

**19-0003 RFP for Food and Beverage Services
at the Falls Park Overlook Cafe**

Answers to Questions 1

1. Question:

Are you able to provide the annual revenues for the last three years for the Falls Park Overlook Café?

Answer:

Yes, the last three years of profit and loss statements for the Overlook Café can be located at:

<http://siouxfalls.org/business/rfq/2018/11/19-0003>

2. Question:

Can you provide me with additional information about Falls Park?

Answer:

Yes, please follow the link below:

<http://siouxfalls.org/parks/parks/locations/falls-park>

3. Question:

Is there a website for the Falls Overlook Cafe?

Answer:

Yes, the Overlook Café Website can be accessed at the link below:

<http://fallsoverlookcafe.net/>

4. Question:

What is the Levitt Shell and what is its proximity to the Overlook Café in Falls Park?

Answer:

The City of Sioux Falls entered into an agreement with the Levitt Foundation which is a private family foundation founded to support the arts, culture, and education. The overarching goal of the City's partnership with Levitt is to build community through music, which will also energize downtown Sioux Falls by conducting 50 free, professional performances annually each year. To facilitate these events, the Levitt project will include the creation of an outdoor amphitheater and festival grounds within Falls Park West, along Phillips Avenue in downtown Sioux Falls. The first performance will be held in the summer of 2019.

Sioux Falls is scheduled to become the ninth city in America with an official Levitt Concert Series venue. Other cities with this incredible amenity include Los Angeles, CA; Memphis, TN; Denver, CO; and Houston, TX.

The Overlook Café and the Levitt Pavilion are both located within Falls Park and are less than a five minute walk from one location to the other.