

January 27, 2015

## 15-0010 Addendum No. 001

### RFP Parks Concessions

The following questions have been asked in regard to the concessions RFP:

**Is all of the equipment in the concession stands currently owned by the previous group that had the contracts, or is it owned by the City?**

- *Anything fixed to the structure is owned by the city. Refrigerators, and freezers, etc are owned by the current vendor.*

**Is this a combination package, or can we bid on one lot and not the other?**

- *You are bidding on one or more of three separate lots. Your bid includes every park listed under that lot number.*

**Can we bid separate amounts for the pool lots vs the park lots?**

- *You may bid each of the three lots individually.*

**What type of auditing process did/do you have in place to verify sales?**

- *The city's internal audit division may audit the books of the vendor at any time during the period of the contract*

**Items addressed during the preproposal meeting:**

- First scheduled events: Weather dependent  
Harmon: Early March (Practices and games)  
Sherman: April 18<sup>th</sup> – First potential tournament  
Pasley: May 1
- Vending at complexes:  
There is currently no vending at complexes. This is the responsibility of the concessionaire.
- Special Events held at the complexes that are run by SFPR:  
Example: Touch a Truck event that SFPR hosts at Harmon. The contracted concessionaire would get preference to sell product at these types of events. If there is an outside vendor that provides a different type of product there would be the potential for SFPR to have them onsite as well. A schedule of events would be provided to the concessionaire for all summer and fall activities.

## Concessions Sales History

Concession Contracts gross receipts before taxes

### Ball Parks

	2009	2010	2011	2012	2013
Sherman	63,310.10	51,654.65	50,230.65	91,422.30	70,211.60
Harmodon	85,093.35	66,517.85	64,366.80	71,491.25	66,856.85

### Family Aquatic Centers

	2009	2010	2011	2012	2013
Terrace	33,495.67	29,814.07	29,429.67	29,827.80	23,785.13
Laurel Oak	16,293.87	16,477.87	16,709.00	19,333.13	14,941.07
Drake Springs	33,544.60	28,883.33	29,955.40	30,623.33	24,928.00

Addendum must be acknowledged by all bidders regardless of which proposal(s), if applicable, are being bid on.

Sign this form and return with your RFP proposal

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Signature

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Company

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Date